



February 2<sup>nd</sup> 2012

To whom it may concern,

It's called <u>Integrity</u> <u>Mechanical Enterprises</u> for a reason. It's describes how Michael lives his life, and does business. If he was just looking to make a buck he could have called it AAA Electrical or some equally unimaginative name.

I have known and worked with Michael for over 5 years. We both worked for the same electrical company. Following that we were both part of a startup company that unfortunately fizzled as the economy tanked. Michael could have cut his losses and moved on when things started to go badly. But, because of his loyalty, and a promise made, he stayed on for nearly a year trying to help the company survive - often forgoing a pay check in the process. You can't buy that kind of commitment.

As the Director of Operations for the Lake Area Waste Water Association I have again had the privilege of doing business with Michael. He has done several construction projects and electrical installations for me in the past year, all of which were done to my complete satisfaction. I didn't choose Michael just for his extraordinary skillset – I've have other contractors work for me with those same skills. I chose him because of his fair pricing, integrity and work ethic.

Michael is a man of his word. If he says that he is going to do something you can count on it. That is becoming a rare attribute in business today.

I am honored to count Michael as a friend and fellow businessmen. I would recommend him to anyone.

Sincerely,

Randy Grathen

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